

Getting Started:

1. Clean out the closets, drawers & garage
2. Wash clothing and check for stains/damage. Clean non-clothing items, check for missing pieces, be sure everything works properly. Check all infant gear for recalls at www.cpsc.gov
3. Hang clothing items on hangers, bundle non-clothing items (see details below)
4. Create tags online, print, attach tags to items & pack for Drop Off

Supply List:

- 8.5x11 White Cardstock (9 tags print per page)
- Safety pins or tagging gun with fasteners
- Hangers, child-size preferred for smaller clothing
- Clear self-seal (Zip-loc) bags
- Clear packaging tape, blue painter's tape for books
- Scissors, ribbon/string, zip-ties & hole-punch
- Cleaning supplies (for toys & gear), stain remover & wrinkle releaser

Item	Examples	Prepping	Pricing	Tagging
Hanging Clothing	Clothing Outfits, pajamas, dresses, coats, bathrobes, dress-up clothes, etc. (Limit 10 Maternity and 20 JR items.)	Hang on child size for 4T and adult size for 5T and above with hook facing left (like a question mark); Attach multiple items together with tagging gun or safety pins so that pieces cannot be separated	You want to price items for the price that would make you BRAG to your friends if you found it for that price!	Attach JBF tag to item's tag or seam (so that you don't put an extra hole in the item) and be sure the tag is easily seen on the front of the item (pull on tag to be sure it is secured)
Non-Hanging Clothing	Onesies, socks, tights, infant mittens & booties, hats, accessories, etc.	Attach sets of items (for example, 3 onesies or 6 pairs socks) together with tagging gun or safety pins (be sure multiple pieces cannot be separated) and place in clear self-seal bag. Be careful to not damage items with tagging gun. Attach tag to items so it does not separate if they are taken out of bag.	Put sets together to price for at least \$3.00, but okay to price for less (i.e., 6 pair socks for \$1.50)	Attach JBF tag to outside of bag with clear packaging tape or attach JBF tag to items inside the bag (be sure tag is easily seen)
Shoes	Shoes, boots, slippers	Attach pair together using a zip-tie; Put infant shoes in clear self-seal bag (if unable to zip-tie). Clean shoes well.	Shoes must be in great condition and should start at \$3.00 for infant/toddler; Add \$1 each for larger size, name brand, heavy/winter	Hole-punch JBF shoe tag over a piece of tape to strengthen hole and use zip-tie to attach
Bedding & Blankets	Bassinet/crib/twin bedding sets, quilts, blankets, receiving blankets, burp cloths, bath towels	Put bedding/crib sets together in giant clear bag (zippered bags from new bedding work well); Bundle blankets/cloths/towels with ribbon/string (be sure multiple pieces cannot be separated)	Price to sell! Shoppers are less likely to purchase these items used, so prices have to be low; Try to price approx. 75%-90% off retail	Attach JBF tag to set/bundle with tagging gun, safety pin, or string (hole-punched); Or use clear packaging tape to put JBF tag inside clear plastic bag
Bags & Baby Carriers	Diaper bags, infant carriers, backpacks, purses, etc.	Please be sure to add security tag at drop off.	Price approximately 50%-75% off retail. Items in great condition tend to sell very well.	Hole-punch JBF tag and attach it to item with ribbon or string; If item contains multiple pieces, be sure all pieces are included and list number of items on JBF tag description



Questions?
Join our Facebook Group "Just Between Friends of The Woodlands & Conroe"

Quick Reference Guide

Selling at Just Between Friends

Item	Examples	Prepping	Pricing	Tagging
Infant Essentials	Nursing covers/pillows, feeding items, monitors, safety items, diapering/toileting items, rattles	If item has multiple pieces use packaging tape, tagging gun, safety pins or clear self-seal bags to keep items attached together; Batteries must be included	Price approx. 50%-75% off retail. Items in great condition tend to sell very well.	Attach JBF tag directly to item or clear self-seal bag with clear packaging tape or hole-punch JBF tag and tie it to item
Gear & Furniture	Exersaucer, swing, high chair, changing table, crib, stroller, car seat & car seat accessories	If item has multiple pieces use packaging tape, zip-ties, or string to keep items attached together; Batteries must be included; Car seat must have at least 1 year before exp. date & have manual; No cribs made before 06/28/11	Price approx. 50%-75% off retail. Items in great condition tend to sell very well.	Attach JBF tag directly to item with clear packaging tape or hole-punch JBF tag and tie it to item
Toys	Ride-on toys, blocks, dolls, remote control cars, etc.	Use clear self-seal bags to keep loose/small items together; Use packaging tape, zip-ties, or string to keep items attached together; Batteries must be included	Price approx. 50%-90% off retail.	Attach JBF tag directly to item with clear packaging tape or hole-punch JBF tag and tie it to item
Books, Games, DVDs	Books, book sets, board games, puzzles, video games, video game systems	Use clear self-seal bags or clear cling wrap (saran wrap) to hold multiple items together; Tie sets of books together and tie boxes closed with ribbon/string. Tape small items in baggies to medium sized cardboard for more security.	Prices can range from \$.50 to \$50 in this category, depending on the item. Price to sell especially for books & DVDs as there are always lots to choose from at the sale!	Attach JBF tag with clear packaging tape (do not tape directly on item surface if removing tape will cause damage); Hole-punch JBF tag and tie to sets
Mommy Mart	Limit 10 items per Consignor: furniture, decor, kitchen items, storage solutions	If item has multiple pieces attach securely with tape or ribbon. No upholstered items please.	Prices can range depending on the item.	Attach JBF tag securely without damaging the item.
Other	Please email SarahSchmittgens@jbfsale.com with questions about specific items	The goal is to keep tag on item and keep pieces together and be sure shoppers can see item clearly. Items without price tag or with missing pieces cannot be sold.	The goal is to price so that shoppers know they are getting a great deal. Allowing items to be sold at 50% off on Sun. is highly encouraged! Shoppers are looking for reduced prices on Sunday - give your item a chance to sell!	The goal is to keep tag attached (items without tags cannot be sold) without damaging the item

Drop Off - Tue 5/17 4-8p & Wed 5/18 9a-1p

- Sign Consignor Agreement and Schedule Drop Off appointment online.
- Bring Carseat and/or Crib Waiver, if applicable
- Sort items by size & type
- Bring wagon or cart to carry bins/boxes
- Drop Off should take about an hour.
- Express Drop off available for \$25.
 - Park, Drop, & Go... we do the rest.

Pick Up - Sun 5/22 9-10pm or Mon 5/23 10-11am

- Bring Pick Up Pass & bins/totes
- Pick up
- Sorry, no early pick up; All items are donated when Pick Up ends